#### **ANNEXURE A**

# PERSONAL PERFORMANCE PLAN 2012/13: DIRECTOR: LOCAL ECONOMIC DEVELOPMENT AND TOURISM

## KEY PERFORMANCE AREA: MUNICIPAL INSTITUTIONAL DEVELOPMENT AND TRANSFORMATION

| Performance objective<br>[Main tasks]  | Weight | Key Performance Indicator<br>[Evidence of performance]                   | Target<br>Date | Achievements/Progress/<br>Comments/Reference to<br>evidentiary documents | Rating |
|--|--------|--|----------------|--|--------|
| Ensure the Department has an adequate<br>number of suitably qualified staff<br>members | 10     | Recruit and appoint five additional and suitably qualified staff members | 31/12/12       |  |        |
|  |        |  |                | TOTAL  |        |

# **KEY PERFORMANCE AREA: BASIC SERVICE DELIVERY**

| Performance objective<br>[Main tasks] | Weight | Key Performance Indicator<br>[Evidence of performance]                     | Target<br>Date | Achievements/Progress/<br>Comments/Reference to<br>evidentiary documents | Rating |
|---------------------------------------|--------|--|----------------|--|--------|
| Increase the recycling of solid waste | 10     | Expand Tshwaranag waste recycling project and establish satellite projects | 31/05/13       |  |        |
|                                       |        |  |                | TOTAL  |        |

# **KEY PERFORMANCE AREA: LOCAL ECONOMIC DEVELOPMENT**

| Performance objective<br>[Main tasks]                     | Weight | Key Performance Indicator<br>[Evidence of performance]   | Target<br>Date | Achievements/Progress/<br>Comments/Reference to<br>evidentiary documents | Rating |
|---|--------|--|----------------|--|--------|
| Commence implementation of the<br>[reviewed] LED strategy | 50     | Report reflecting on identification of two<br>significant possible investors and<br>engagements with them  | Quarterly      |  |        |
|   |        | Prepare, consult and submit policy on<br>investment incentives to the Executive Mayor<br>for consideration by the Council                                      | 30/04/13       |  |        |
|   |        | <ul> <li>Facilitate establishment of –</li> <li>a commercial feedlot at Kestell</li> <li>furniture factory</li> <li>handcrafts and beadwork project</li> </ul> | 30/06/13       |  |        |
|   |        | Revive/re-open sandstone mine  | 30/06/13       |  |        |
| Increase tourism to the area                              |        | Establish inclusive LED and Tourism Forum  | 31/05/13       |  |        |
|   |        | Prepare, produce and distribute marketing materials  | 31/05/13       |  |        |
|   |        | Improve road, traffic and information signage to promote accessibility of tourist attractions  | 30/06/13       |  |        |
|   |        |  |                | TOTAL  |        |

# KEY PERFORMANCE AREA: MUNICIPAL FINANCIAL VIABILITY AND MANAGEMENT

| Performance objective<br>[Main tasks]   | Weight | Key Performance Indicator<br>[Evidence of performance]  | Target<br>Date             | Achievements/Progress/<br>Comments/Reference to<br>evidentiary documents | Rating |
|---|--------|---|----------------------------|--|--------|
| Suppliers engaged by the Department<br>meet performance standards in terms of<br>quality, budgets and timelines   | 20     | Set input, output and outcome indicators<br>for each service-provider appointed for the<br>Department                                   | As and<br>when<br>required |  |        |
|   |        | Measure performance of service-providers against agreed indicators  | Monthly                    |  |        |
|   |        | Report to the Municipal Manager on<br>performance of suppliers executing<br>projects managed by the Department                          | Monthly                    |  |        |
| No irregular, unauthorised or fruitless<br>and wasteful expenditure is committed,<br>made, authorised or incurred from<br>budget votes the management of which<br>was allocated to the Employee |        | No expenses incurred by/on behalf of the<br>Department are disallowed for being<br>irregular, unauthorised or fruitless and<br>wasteful | 30/06/13                   |  |        |
| Expeditiously respond to internal and<br>external audit enquiries relating to the<br>department   |        | Written response to audit queries are<br>submitted within 5 working days after<br>receipt   | As and<br>when<br>required |  |        |
| Variations of contracts managed by the<br>Department are comprehensively<br>documented, approved and annexed to<br>the principal contract as a properly<br>executed and signed addendum         |        | Documented contract variations  | As and<br>when<br>required |  |        |
|   |        | •   |                            | TOTAL  |        |

# KEY PERFORMANCE AREA: GOOD GOVERNANCE AND PUBLIC PARTICIPATION

| Performance objective<br>[Main tasks]  | Weight | Key Performance Indicator<br>[Evidence of performance]   | Target<br>Date       | Achievements/Progress/<br>Comments/Reference to<br>evidentiary documents | Rating |
|--|--------|--|----------------------|--|--------|
| Promote environmentally sustainable<br>development and environmental<br>conservation | 10     | Complete two projects, with members of<br>local communities to reduce soil erosion<br>["donga rehabilitation"] | 31/12/12<br>30/06/13 |  |        |
|  |        | Conduct two workshops for local<br>communities/stakeholders on<br>environmental management issues              | 31/12/12<br>30/06/13 |  |        |
|  | •      |  |                      | TOTAL  |        |

# CORE COMPETENCY REQUIREMENTS

| Competencies  | Weight | <b>Description/Definition</b>   | Achievements/Progress/<br>Comments/Reference to<br>evidentiary documents | Rating |
|---|--------|---|--|--------|
| Financial management  | 10     | Compiles and manages budgets, controls cash flow, institutes<br>risk management and administers supply chain management<br>processes in accordance with legal prescripts and generally<br>recognised accounting practices in order to ensure the<br>achievement of the Municipality's strategic objectives. |  |        |
| People management and empowerment   | 20     | Manages and encourages people, optimises their outputs and<br>effectively manages relationships in order to achieve the<br>Municipality's strategic objectives.   |  |        |
| Client orientation and customer focus                                     | 20     | Willing and able to deliver services effectively and efficiently<br>in order to put the spirit of customer service (Batho Pele) into<br>practice.   |  |        |
| Strategic capability and leadership                                       | 10     | Provides a vision, sets the direction for the administration<br>and inspires others to deliver on the municipality's mandate  |  |        |
| Problem solving and analysis  | 10     | Systematically identifies, analyses and resolves existing and<br>anticipated problems in order to reach optimum solutions in<br>a timely manner.  |  |        |
| Programme and project management  | 10     | Plans, manages, monitors and evaluates specific activities in order to deliver the desired outputs and outcomes.  |  |        |
| Honesty and integrity   | 10     | Displays and builds the highest standards of ethical and moral conduct in order to promote confidence and trust in the Municipality.  |  |        |
| Competence in policy<br>conceptualisation, analysis<br>and implementation | 10     | The ability to draft and implement a policy due to the arriving<br>at a concept or a generalisation as a result of seeing things,<br>experiencing things, being informed of something as well as<br>the ability to analyse, comprehend and implement a policy<br>drafted by somebody else.                  |  |        |
|   |        |   | TOTAL  |        |

## RATING ASSESSMENT CALCULATOR

#### **KEY PERFORMANCE AREAS**

| Key performance area                                   |                                     | Weight | Rating      | Score |  |  |
|--|-------------------------------------|--------|-------------|-------|--|--|
| Municipal institutional development and transformation | 10                                  |        |             |       |  |  |
| Basic service delivery                                 |                                     | 10     |             |       |  |  |
| Local economic development                             |                                     | 50     |             |       |  |  |
| Municipal financial viability and management           |                                     | 20     |             |       |  |  |
| Good governance and public participation               |                                     | 10     |             |       |  |  |
|  |                                     |        | Total score |       |  |  |
|  | Total weight, key performance areas |        |             |       |  |  |
| Weighted score, Key performance areas                  |                                     |        |             |       |  |  |

# **CORE COMPETENCY REQUIREMENTS**

|  | Core competency requirement   |                    | Weight          | Rating      | Score |  |
|--|---|--------------------|-----------------|-------------|-------|--|
| 1  | Financial management  |                    | 10              |             |       |  |
| 2  | People management and empowerment                                   |                    | 20              |             |       |  |
| 3  | Client orientation and customer focus                               |                    | 20              |             |       |  |
| 4  | Strategic capability and leadership                                 |                    | 10              |             |       |  |
| 5  | Problem solving and analysis  |                    | 10              |             |       |  |
| 6  | Programme and project management                                    |                    | 10              |             |       |  |
| 7  | Honesty and integrity   |                    | 10              |             |       |  |
| 8  | Competence in policy conceptualisation, analysis and implementation |                    | 10              |             |       |  |
|  |   |                    |                 | Total score |       |  |
| Total weight, core competency requirements |   |                    |                 |             |       |  |
|  |   | Weighted score, co | re competency r | equirements |       |  |